

Occupational Employment Projections, Year 2002 Projected to Year 2012
The Mississippi Partnership Workforce Investment Area

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
41-0000	Sales and Related Occupations	33,140	38,900	5,760	17.4%	1,715
41-1000	Supervisors, Sales Workers	5,510	6,260	750	13.6%	175
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	4,580	5,210	630	13.8%	145
41-1012	First-Line Supervisors/Managers of Non-Retail Sales Workers	930	1,050	120	12.9%	30
41-2000	Retail Sales Workers	21,340	25,340	4,000	18.7%	1,295
41-2011	Cashiers	9,730	11,530	1,800	18.5%	655
41-2012	Gaming Change Persons and Booth Cashiers	40	50	10	25.0%	5
41-2021	Counter and Rental Clerks	530	630	100	18.9%	30
41-2022	Parts Salespersons	580	580	0	0.0%	15
41-2031	Retail Salespersons	10,450	12,550	2,100	20.1%	590
41-3000	Sales Representatives, Services	1,380	1,530	150	10.9%	45
41-3011	Advertising Sales Agents	190	220	30	15.8%	5
41-3021	Insurance Sales Agents	910	1,010	100	11.0%	30
41-3031	Securities, Commodities, and Financial Services Sales Agents	260	280	20	7.7%	5
41-3041	Travel Agents	20	20	0	0.0%	0
41-4000	Sales Representatives, Wholesale and Manufacturing	2,990	3,610	620	20.7%	140
41-4011	Sales Representatives, Wholesale & Manufacturing, Technical & Scientific Products	280	350	70	25.0%	15
41-4012	Sales Representatives, Wholesale & Manufacturing, Not Tech. & Scientific Products	2,700	3,260	560	20.7%	125
41-9000	Other Sales and Related Workers	1,920	2,160	240	12.5%	60
41-9011	Demonstrators and Product Promoters	200	250	50	25.0%	10
41-9021	Real Estate Brokers	160	170	10	6.3%	5
41-9022	Real Estate Sales Agents	380	410	30	7.9%	10
41-9031	Sales Engineers	50	70	20	40.0%	5
41-9041	Telemarketers	490	480	-10	-2.0%	10
41-9091	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	180	210	30	16.7%	5

Occupational Employment Projections, Year 2002 Projected to Year 2012
The Mississippi Partnership Workforce Investment Area

Standard Occupational Classification (SOC)		2002 Employment	2012 Projected Employment	Projected Employment Growth 2002 to 2012		Total Projected Avg. Annual Job Openings
Code	Occupation			Number	Percent	
41-9099	Misc. Sales and Related Workers	460	580	120	26.1%	20